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# Datastory Explain Data And Inspire Action Through

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Better Data Visualizations  
Create Amazing

*Datastory Explain Data And Inspire  
Action Through*

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## BERG LAUREN

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### Slide:ology New Riders

Helps professional women experiencing feelings of disempowerment and dissatisfaction regain the confidence, courage, and energy to take control of their lives Identifies 12 crises professional women face today and offers specific advice and tools for overcoming them Draws on interviews with over one hundred women, offering inspiring stories and practical advice for addressing and resolving disempowerment Thousands of professional women, though outwardly successful, find themselves in the midst of a crisis, believing that they've sacrificed meaning, fulfillment, and balance in their lives to achieve work-related success. Their lives feel unmanageable—and they are confused, blocked, overwhelmed and unable to move forward effectively. Kathy Caprino sheds light on this growing epidemic of disempowerment and shows women how to reinvigorate and reclaim their lives. Breakdown, Breakthrough uses a comprehensive coaching, behavioral, and spiritual framework to explore how women can restore their power and reconnect with their life visions as they awake from the paralysis of professional dissatisfaction and personal diminishment. Caprino outlines a new model for understanding disempowerment, one that focuses on women's relationships with themselves, with others, with the world, and with what she calls their higher selves. She identifies twelve specific challenges professional women face and offers concrete, practical advice for overcoming each one—helping readers “step back, let go of what is holding them back, and say yes” to creating a compelling and rewarding next chapter of life and work. This is also a deeply personal book. Caprino candidly discusses her own struggles with crippling feelings of disempowerment, and shares moving stories and heartfelt advice gleaned from her interviews with over one hundred women who experienced and overcame the crises she describes. Breakdown, Breakthrough offers working women who are stressed, stuck, and dissatisfied access to new inspiration,

hope, and a definite plan of action.

### **Data Visualisation** John Wiley & Sons

The Data Whisperer's practical guide to explaining and understanding the strategic value of data management. The need for data management is everywhere across your company. The value of every digitally transformative customer-facing initiative, every data science and analytics-based project, every as-a-service offering, every foray into e-commerce, and every enterprise software implementation is inextricably linked to the successful output of data management efforts. Although it is a simple function of garbage in garbage out, that slogan rarely drives any sustainable executive action. We need to tell a better data story. Data Storytelling is probably the hottest non-technical trend in the technology-related space. But it does not directly support data management because it is focused on analytics or telling stories with data. So, it is time to expand the realm of Data Storytelling to recognize the role of data management by telling stories about data. Learn how to secure stakeholder involvement and executive commitment to fund and support data management as a systematic, consistent, fundamental part of your business. This book is for: Data management leaders trying to explain your value to C-Level and business stakeholders. As a practitioner, you may already know how to fix your data, but your business leaders ignore your advice. When you explain data management to the business, they may nod "yes" on the outside, but they nod off on the inside. Business stakeholders trying to comprehend why data management is important. Many business people may be frightened, threatened, intimidated, or at the very least confused and bewildered by the techno-babble often associated with data-related conversations. If you want to know more about why data management needs to be a strategic imperative in your organization, you'll learn it here in simple terms. Data scientists looking to understand better how you connect to "The Business." A recurring struggle I hear from data scientists is the need to get "closer to business." If you are a data scientist, then you need to understand your company's data story. The more you can align your work to the core value your company delivers, the more successful you will be. This book will

help you discover the essence of why data brings value to your business. Anyone interested in understanding the business value of data management. I offer simple explanations about why data management is essential for your organization. Without going deep into technical concepts and processes, I focus on the business-related outputs. I share ways you can think about what foundational data does. Its importance is vital for the future of your enterprise. Since this is a book about telling data stories, I share it through stories divided into five sections: My data story. Why I know what I know and why you should listen to me. Everyone's data story. A collection of classic, foundational data situations relevant to all enterprises. Framing your data story. A set of simple frameworks about data value. Selling your data story. Tips on creating a compelling narrative. Building your data story. Why you must align with the strategic intentions of your enterprise.

### Resonate SAGE

How do we create new ways of looking at the world? Join award-winning data storyteller RJ Andrews as he pushes beyond the usual how-to, and takes you on an adventure into the rich art of informing. Creating Info We Trust is a craft that puts the world into forms that are strong and true. It begins with maps, diagrams, and charts — but must push further than dry defaults to be truly effective. How do we attract attention? How can we offer audiences valuable experiences worth their time? How can we help people access complexity? Dark and mysterious, but full of potential, data is the raw material from which new understanding can emerge. Become a hero of the information age as you learn how to dip into the chaos of data and emerge with new understanding that can entertain, improve, and inspire. Whether you call the craft data storytelling, data visualization, data journalism, dashboard design, or infographic creation — what matters is that you are courageously confronting the chaos of it all in order to improve how people see the world. Info We Trust is written for everyone who straddles the domains of data and people: data visualization professionals, analysts, and all who are enthusiastic for seeing the world in new ways. This book draws from the entirety of human experience, quantitative and

poetic. It teaches advanced techniques, such as visual metaphor and data transformations, in order to create more human presentations of data. It also shows how we can learn from print advertising, engineering, museum curation, and mythology archetypes. This human-centered approach works with machines to design information for people. Advance your understanding beyond by learning from a broad tradition of putting things “in formation” to create new and wonderful ways of opening our eyes to the world. Info We Trust takes a thoroughly original point of attack on the art of informing. It builds on decades of best practices and adds the creative enthusiasm of a world-class data storyteller. Info We Trust is lavishly illustrated with hundreds of original compositions designed to illuminate the craft, delight the reader, and inspire a generation of data storytellers.

**Illuminate** IdeaPress Publishing

Praise for *Mastering the Complex Sale* "Jeff Thull's process plays a key role in helping companies and their customers cross the chasm with disruptive innovations and succeed with game-changing initiatives." —Geoffrey A. Moore, author of *Crossing the Chasm and Dealing with Darwin* "This is the first book that lays out a solid method for selling cross-company, cross-border, even cross-culturally where you have multiple decision makers with multiple agendas. This is far more than a 'selling process'—it is a survival guide—a truly outstanding approach to bringing all the pieces of the puzzle together." —Ed Daniels, EVP, Shell Global Solutions Downstream, President, CRI/Criterion, Inc. "Mastering the Complex Sale brilliantly sets up value from the customer's perspective. A must-read for all those who are managing multinational business teams in a complex and highly competitive environment." —Samik Mukherjee, Vice President, Onshore Business, Technip "Customers need to know the value they will receive and how they will receive it. Thull's insights into the complex sale and how to clarify and quantify this value are remarkable—Mastering the Complex Sale will be required reading for years to come!" —Lee Tschanz, Vice President, North American Sales, Rockwell Automation "Jeff Thull is winning the war against commoditization. In his world, value trumps price and commoditization isn't a given, it's a choice. This is a proven alternative to the price-driven sale. We've spoken to his clients. This stuff really works, folks." —Dave Stein, CEO and Founder, ES Research Group, Inc. "Our business depends on delivering

breakthrough thinking to our executive clients. Jeff Thull has significantly redefined sales and marketing strategies that clearly connect to our global audience. Read it, act on it, and take your results to exceptional levels." —Sven Kroneberg, President, Seminarium Internacional "Jeff's main thesis—that professional customer guidance is the key to success—rings true in every global market today. Mastering the Complex Sale is the essential read for any organization looking to transform their business for long-term, value-driven growth." —Jon T. Lindekugel, President, 3M Health Information Systems, Inc. "Jeff Thull has re-engineered the conventional sales process to create predictable and profitable growth in today's competitive marketplace. It's no longer about selling; it's about guiding quality decisions and creating collaborative value. This is one of those rare books that will make a difference." —Carol Pudnos, Executive director, Healthcare Industry, Dow Corning Corporation

**Visualizing Data** Routledge

'Illuminate' demonstrates how, though the power of persuasive communication, one can turn an idea into a movement, as compared with the likes of Steve Jobs, Dr. Martin Luther King, Jr., Starbucks, IBM, and more.

**Street Data** Portfolio

Terrified of speaking in front of a group? Or simply looking to polish your skills? No matter where you are on the spectrum, this guide will give you the confidence and the tools you need to get results. Learn how to win over tough crowds, organize a coherent narrative, create powerful messages and visuals, connect with and engage your audience, show people why your ideas matter to them, and strike the right tone, in any situation.

**Data, a Love Story** Bloomsbury Publishing

*Data and Society: A Critical Introduction* investigates the growing importance of data as a technological, social, economic and scientific resource. It explains how data practices have come to underpin all aspects of human life and explores what this means for those directly involved in handling data. The book fosters informed debate over the role of data in contemporary society explains the significance of data as evidence beyond the "Big Data" hype spans the technical, sociological, philosophical and ethical dimensions of data provides guidance on how to use data responsibly includes data stories that provide concrete cases and discussion questions. Grounded in examples spanning genetics,

sport and digital innovation, this book fosters insight into the deep interrelations between technical, social and ethical aspects of data work.

*Everyday Business Storytelling* Harvard Business Press

How to use the principles of Pixar-style storytelling to meet the needs of entrepreneurs, marketers, and business-minded storytellers of all stripes. Pixar movies have transfixed viewers around the world and stirred a hunger in creative and corporate realms to adopt new and more impactful ways of telling stories. Former Pixar and *The Simpsons* animator and story artist Matthew Luhn translates his two and half decades of storytelling techniques and concepts to the CEOs, advertisers, marketers, and creatives in the business world and beyond. A combination of Luhn's personal stories and storytelling insights, *The Best Story Wins* retells the “Hero's Journey” story building methods through the lens of the Pixar films to help business minds embrace the power of storytelling for themselves! “Award-winning Pixar storyteller, artist, and writer Matthew Luhn has a message for CEOs, marketers, and business professionals: to capture your audience's attention, you need to hook them with a great story.” —Seattlepi.com

*Harvard Business Review Guides Ultimate Boxed Set (16 Books)* HarperCollins

Make information memorable with creative visual design techniques Research shows that visual information is more quickly and easily understood, and much more likely to be remembered. This innovative book presents the design process and the best software tools for creating infographics that communicate. Including a special section on how to construct the increasingly popular infographic resume, the book offers graphic designers, marketers, and business professionals vital information on the most effective ways to present data. Explains why infographics and data visualizations work Shares the tools and techniques for creating great infographics Covers online infographics used for marketing, including social media and search engine optimization (SEO) Shows how to market your skills with a visual, infographic resume Explores the many internal business uses of infographics, including board meeting presentations, annual reports, consumer research statistics, marketing strategies, business plans, and visual explanations of products and services to your customers With *Cool Infographics*, you'll learn to

create infographics to successfully reach your target audience and tell clear stories with your data.

**Telling Your Data Story** Morgan James Publishing

Equal parts mail art, data visualization, and affectionate correspondence, *Dear Data* celebrates "the infinitesimal, incomplete, imperfect, yet exquisitely human details of life," in the words of Maria Popova (Brain Pickings), who introduces this charming and graphically powerful book. For one year, Giorgia Lupi, an Italian living in New York, and Stefanie Posavec, an American in London, mapped the particulars of their daily lives as a series of hand-drawn postcards they exchanged via mail weekly—small portraits as full of emotion as they are data, both mundane and magical. *Dear Data* reproduces in pinpoint detail the full year's set of cards, front and back, providing a remarkable portrait of two artists connected by their attention to the details of their lives—including complaints, distractions, phone addictions, physical contact, and desires. These details illuminate the lives of two remarkable young women and also inspire us to map our own lives, including specific suggestions on what data to draw and how. A captivating and unique book for designers, artists, correspondents, friends, and lovers everywhere.

**Presenting Virtually** John Wiley & Sons

Impossible ideas, invisible patterns, hidden connections—visualized Deepen your understanding of the world with these mind-blowing infographics from the bestselling author of *The Visual Miscellaneum*

**The Best Story Wins** Independently Published

Readers will learn to understand the story behind the data and how to influence the people with a DataStory.

**Datastory** "O'Reilly Media, Inc."

In his internationally acclaimed, best-selling book *Presentation Zen: Simple Ideas on Presentation Design and Delivery*, presentation master Garr Reynolds gave readers the framework for planning, putting together, and delivering successful presentations. Now, he takes us further into the design realm and shows how we can apply time-honored design principles to presentation layouts. Throughout *Presentation Zen Design*, Garr shares his lessons on designing effective presentations that contain text, graphs, color, images, and video. After establishing guidelines for each of the various elements, he explains how to achieve an overall harmony and balance using the tenets of Zen

simplicity. Not only will you discover how to design your slides for more professional-looking presentations, you'll learn to communicate more clearly and will accomplish the goal of making a stronger, more lasting connection with your audience.

**Storytelling with Data** Harvard Business Review Press

One of the "six best books for data geeks" - Financial Times With over 200 images and extensive how-to and how-not-to examples, this new edition has everything students and scholars need to understand and create effective data visualisations. Combining 'how to think' instruction with a 'how to produce' mentality, this book takes readers step-by-step through analysing, designing, and curating information into useful, impactful tools of communication. With this book and its extensive collection of online support, readers can: Decide what visualisations work best for their data and their audience using the chart gallery See data visualisation in action and learn the tools to try it themselves Follow online checklists, tutorials, and exercises to build skills and confidence Get advice from the UK's leading data visualisation trainer on everything from getting started to honing the craft.

**Info We Trust** "O'Reilly Media, Inc."

An introduction to data visualization and data storytelling. This book explains (visually) the fundamental principles of a meaningful chart making at high level. No coding or statistics skills required. Audience: data visualization students, senior data scientists, prescriptive analytics consultants. Written by a design thinking professor and multiple-times awarded kaggle master, this book hits the sweet spot between abstraction and detail. *Influence and Persuasion (HBR Emotional Intelligence Series)* "O'Reilly Media, Inc."

This book presents an accessible introduction to data-driven storytelling. Resulting from unique discussions between data visualization researchers and data journalists, it offers an integrated definition of the topic, presents vivid examples and patterns for data storytelling, and calls out key challenges and new opportunities for researchers and practitioners.

**Knowledge Is Beautiful** John Wiley and Sons

"Amy Webb found her true love after a search that's both charmingly romantic and relentlessly data-driven. Anyone who uses online dating sites must read her funny, fascinating book."—Gretchen Rubin, #1 New York Times bestselling author of *The Happiness Project* After yet another disastrous date, Amy

Webb was preparing to cancel her JDate membership when epiphany struck: her standards weren't too high, she just wasn't approaching the process the right way. Using her gift for data strategy, she found which keywords were digital-man magnets, analyzed photos, and then adjusted her (female) profile to make the most of that intel. Then began the deluge—dozens of men who actually met her own stringent requirements wanted to meet her. Among them: her future husband, now the father of her child.

**Cool Infographics** CRC Press

A practical, easy-to-use guide to transform business communications into memorable narratives that drive conversations—and your career—forward In *Everyday Business Storytelling: Create, Simplify, and Adapt A Visual Narrative for Any Audience*, visual communication and storytelling experts Janine Kurnoff and Lee Lazarus leverage decades of experience helping executives at the world's top brands—including Colgate-Palmolive, Nestlé, T-Mobile, Medtronic and Meta—bring clarity and meaning to their business communications. Whether you're building a presentation, crafting a high-stakes email, or need to influence the conversation in your next meeting with an executive, or have to communicate with data, *Everyday Business Storytelling* offers an insightful exploration of how to develop compelling business narratives that meet diverse audience needs. You'll discover how to use a simple, repeatable framework to transform your ideas, data, and insights into an authentic, persuasive story. Within this professional development book, you'll also find clever data visualization and visual display techniques to help humanize your stories and build an audience connection, leading to improved presentation skills and better data literacy. Whether you're looking to enhance your executive presence, align teams, become an expert at converting data analysis into data insights, or want to communicate change and influence audiences, *Everyday Business Storytelling* is for you. *Everyday Business Storytelling* is an indispensable guide to making your communications stick in the minds of your audience and drive change. It enables you to display confidence and communicate with clarity regardless of how complex your message is. If you're a busy, talented businessperson looking for tactics to improve your executive presentations, one-pagers, emails, or virtual meetings, this communication book is for you. *The Only Business Writing Book You'll Ever Need* Chronicle Books

FOREWORD BY GUY KAWASAKI Presentation designer and internationally acclaimed communications expert Garr Reynolds, creator of the most popular Web site on presentation design and delivery on the Net — presentationzen.com — shares his experience in a provocative mix of illumination, inspiration, education, and guidance that will change the way you think about making presentations with PowerPoint or Keynote. Presentation Zen challenges the conventional wisdom of making "slide presentations" in today's world and encourages you to think differently and more creatively about the preparation, design, and delivery of your presentations. Garr shares lessons and perspectives that draw upon practical advice from the fields of

communication and business. Combining solid principles of design with the tenets of Zen simplicity, this book will help you along the path to simpler, more effective presentations.

**Introduction to Data Visualization and Storytelling** John Wiley & Sons

Data Visualization Made Simple is a practical guide to the fundamentals, strategies, and real-world cases for data visualization, an essential skill required in today's information-rich world. With foundations rooted in statistics, psychology, and computer science, data visualization offers practitioners in almost every field a coherent way to share findings from original

research, big data, learning analytics, and more. In nine appealing chapters, the book: examines the role of data graphics in decision-making, sharing information, sparking discussions, and inspiring future research; scrutinizes data graphics, deliberates on the messages they convey, and looks at options for design visualization; and includes cases and interviews to provide a contemporary view of how data graphics are used by professionals across industries Both novices and seasoned designers in education, business, and other areas can use this book's effective, linear process to develop data visualization literacy and promote exploratory, inquiry-based approaches to visualization problems.